

The logo for NAFSIMACHOS S.M.P.C. features a stylized 'N' with a red swoosh that curves over the top of the letter. To the right of the 'N', the words 'AFSIMACHOS S.M.P.C.' are written in a dark blue, serif font. The entire logo is positioned in the upper left corner of the slide.

NAFSIMACHOS S.M.P.C.

Company Profile

The Reliable Ship Management Partner

- NAFSIMACHOS S.M.P.C. is a highly reliable consultancy company, providing integrated ship services and equipment, supplying spare parts for all types of vessels.
- Our main offices are located in Piraeus, the shipping gateway to the Eastern Mediterranean since antiquity. Today, Piraeus is the center of the widely acknowledged and internationally respected Greek shipping industry.
- Apart from the head offices in Piraeus, the Nafsimachos group has a vertical line of offices close to the Greenwich line; namely in Bulgaria in Central Europe and in Ghana in West Africa, which allow easy contact with all parts of the world. From these convenient locations, the Nafsimachos group serves an impressive list of clients, with remarkable results.



- The founders of the Nafsimachos group are committed to excellence and through their 20-years presence in the shipping industry, have earned the market's trust.
- The outstanding track record of Nafsimachos is achieved by the personal interest devoted to every project and the highly qualified professionals comprising our team.
- *We serve all types of vessels; no request is too big or too small for Nafsimachos.*



Nafsimachos S.M.P.C., has five Departments.

Four Departments are directly related with the four major departments of a Ship management and operation:

- 1) Technical Support Department
- 2) Crew Management Support
- 3) Safety and Security Support Department
- 4) Administrative Decisions Support
- 5) New Project and Representations





Technical Support Department

NAFSIMACHOS S.M.P.C. has vast practical knowledge and understanding of technical needs of any vessel and every issue is addressed with our enthusiastic and flexible teams.

We can anticipate any need, urgent or not, and serve it in the most appropriate way.

Nafsimachos' Technical Department has a proven record in: Marine repairs (major or minor) and

- Supply of engines (new or reconditioned),
- Supply of onboard machineries, / equipment's
- Supply of Original , OEM or Quality Replacement, Spare parts .
- Supply of Safety products.
- Supply of Consumables

We can work under time pressure, when there is a call for urgency.

Check the list of our suppliers of equipment, machinery and spare parts.

LIST OF SPARE PARTS MACHINERY - MANUFACTURERS

SPARE
PARTS

a) Spare Parts and Marine Equipment and Supplies:

- **Diesel Engine Parts:** B&W, CUMMINS, MAN-B&W, MTU, DEUTZ, MAK, MAN, SKL, MWM, CATERPILLAR, DETROIT, BERGEN, SULZER, HITACHI, ALLEN, RUSTON, PIELSTICK, DAIHATSU, HANSHIN, YANMAR, KOBE, VOLVO-PENTA, STORK, HYUNDAI, PERKINS AKASAKA, MAKITA, MATSUI, MITSUBISHI, NIIGATA, WARTSILA, NOHAB POLAR, BAZAN, GUASCOR.
- **Air Compressor, Air-Conditioning Parts:** YANMAR, HATLAPA, DAIKIN, MATSUBARA, TANABE, TEIKOKU, HAMWORTHY, SAUER, SABROE, CARRIER, SPERRE, INGERSOL-RAND, ATLAS COPCO, BOCK, BITZER, DANFOSS, CEGIELSKI.
- **Oil Separator Spares:** ALFA-LAVAL, MITSUBISHI, WESTFALIA.
- **Turbo Charger Parts:** ABB, MITSUBISHI, NAPIER, NIIGATA, YANMAR, MAN, SKL, B&W, KBB, BROWN BOVERI, BBC.
- **Pump Parts:** ALLWEILER, THUNE EUREKA, HAMWORTHY, IMO, DESMI TEIKOKU, NANIWA, TAIKO-KIKAI, MITSUBISHI, HEISHIN, SHINKO, AZCUE, GRUNDFOS, KSB, NANIWA, SASAKURA, SHINKOKINZOKU.
- **Couplings:** VULKAN, SPIROLEX, KAWASAKI.



- **Electric Motors:** All types, including EXPLOSION PROOF ABB, SIEMENS.
- **Governor Parts:** WOODWARD, ZEXEL.
- **Electrical Equipment:** ABB, AEG, AUTONICS, DAEWOO, HITACHI, HYUNDAI, MITSUBISHI, MOELLER, MERLIN GERIN, OLYMPIA ELECTRONICS, OMRON, OSRAM, PANASONIC, PHILIPS, RITTAL SCAME, SIEMENS, SQUARE D, TELEMECANIQUE, TERASAKI, TOSHIBA.
- **Heat Exchanger:** Air Cooler, Crane Oil Cooler, Radiators, Electrical, Heater, Complete Units and Spare parts.
- **Marine Boiler Spares:** AALBORG, SAAKE, KANGIM/SUNFLAME, VOLCANO/OSAKA, MIURA, SUROD.
- **Marine Valves:** All types.
- **Air Vent:** Complete units.
- **Filters and Elements:** Full range oil, fuel, water, air.
- **Safety Products, and Consumables**





b) Technical Support, Technicians Riding Teams:

Specialized Technicians and Repair Teams for planned maintenance or urgent repairs, from:

- **Greece,**
- **Ukraine,**
- **Montenegro,**
- **Pakistan,**
- **Ghana (steel works only/welders IACS certified),**
- **China (heat exchangers only, IACS class certified).**



c) Underwater Services Network:

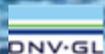
Minimization of bunkers consumption, ensuring vessel performance through our Underwater Services network.

Middle East and Asia: United Arab Emirates, Singapore, China, Korea, India, Australia.

Europe and Africa: Greece, Turkey, Spain-Gibraltar, Italy, Malta, Cyprus, West and South Africa.

America: Brazil, Panama, US Ports, Gulf of Mexico, Peru, Canada.

IACS Certified Companies



The Reliable Ship Management Partner

Crew Management Support Department

- Our crew management support department collaborates with carefully selected manning agents of different nationalities who can support any strategy and meet every need of an individual ship manager and/or ship owner, based on his specific goals and trading requirements.
- At Nafsimachos we possess personal experience, as crew managers of a ship management company, and thus we can monitor manning agents



Crew Cost Control Solutions

Based on our extensive network, we can provide qualified seafarers for Tankers, Bulk Carriers, General Cargo vessels, Passenger vessels, and Support vessels.

Nationalities :

- ◆ Ukraine: High class seafarers, highly recommended for vessels with high standards (vetting, majors) and requirements.
- ◆ Montenegro: One of the best options for European crews.
- ◆ Pakistan: Perfect value for money, providing a competitive advantage.
- ◆ Philippines: The best known nationality of seafarers worldwide.
- ◆ Ghana (lower rank): The best option for vessels operating in West Africa, with low sign-on sign-off costs and easy procedures. Hardworking seafarers, suitable for riding teams and as workers for repairs onboard.
- ◆ Cuba: The most competitive cost for vessels which do not visit USA territory.

At Nafsimachos, we provide tailor-made solutions to suit your special requirements and minimize costs, allowing smooth vessel operation.



The Reliable Ship Management Partner

Safety and Security Support Department

- Management of requirements according to International Codes and upgrade as per the policy and strategy of the ship-owner and/or charterers.
- Development, in conformity with international requirements; follow-up and internal audits from certified, experienced auditors, according to the
- International Safety Management (ISM),
- International Ship and Port Security (ISPS),
- Maritime Labor Convention (MLC),
- Additionally, we also provide services on Preparation for Port State Control Inspections (or closing of Deficiencies raised from PSC), TMSI development and Vetting Preparation.



Administrative Decisions Support Department

- Pre-inspection Survey,
- Pre –purchase Survey Vessel take over and start up procedures
- Ship Sales and Purchases (S&P), - Vessel take over and start up procedures
- Ship upgrade from national to international standards (from A1 to A3)
- Ship Registration Services (Togo, Panama, Liberia),
- Matters related to Ship Classifications,
- Ship Insurance coverage, P&I, Hull and Machinery,
- Dry Dock, preparation and implementation,
- Specialized (tailor made) Consultancy Services for Ship-owners and Ship Managers.

Top quality services for your vessel are one phone call away.





New Projects and Representations Department

It works on new project ideas and among other tasks, it represents in Greece the shipping markets of Bulgaria and West Africa.

- Marine representations in Greece, Bulgaria, and Ghana.
- Over the years, we have developed very strong relationships with Greek and Cyprus based shipping companies, based on mutual trust, and we undertake the representation of companies in Greece, offering added-value solutions, products or services, to shipping companies.
- We follow a carefully developed, step by step procedure in order to secure a successful representation, focusing on achieving long term smooth cooperation which is beneficial to all parties (win-win relationship).
- The products and/or services that we can represent in the Greek shipping market must be compliant with international shipping standards, of ensured quality and value for money, so that they are acceptable by ourselves first, and by our partners/clients as well.

We currently represent three different groups:

- **DANAMAT Group**, Coating & Specialized Materials (100% Greek company),
- **Underwater Repairs and Diving Services (U.R.D.S.)**, International Divers Network, in Europe, Africa, USA, Asia, and West Asia.
- **Support, Shipping and Trading S.A.**, international company specialized in vessel requirements and international trade of commodities.

At Nafsimachos, we strongly believe in long term relationships and we invest on mutual trust and good reputation in order to develop long lasting, strong, smooth, added value, and profitable cooperation with our partners/clients.



We take great pride in having assembled a unique team of highly qualified and experienced marine specialists and consultants, employing cutting edge technology in order to provide effective services to our clients.

Nafsimachos operates in a competitive market, with a commitment to excellence, to maintaining the trust of our clients, and cooperating closely with our clients.

- *When a problem arises on a vessel, Nafsimachos can provide the solution.*
- *With our long experience in vessel management, we feel that we speak the same language.*



The Reliable Ship Management Partner

Nafsimachos Offices :

► **Piraeus, Greece**

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► **Sofia, Bulgaria**

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Collaborating Offices in:

- **Nigeria , Lagos**
- **Pakistan , Karachi**
- **United Arab Emirates , Fujairah**